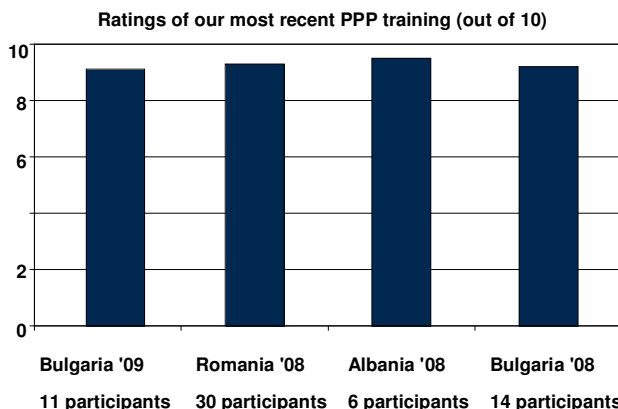


Smart and efficient project delivery through Public Private Partnerships

ECORYS is a leading European consultancy in the field of economic development, with specialist expertise in Public Private Partnerships (PPP). In order to contribute pro-actively to knowledge dissemination and understanding of PPP, we have brought together our research and advisory experience to offer training courses designed to familiarise participants with PPP under the umbrella of the ECORYS Academy.

Why a PPP training?

In a context of increasingly limited public resources and mounting public debt, PPP can provide an excellent instrument to meet investment needs by tapping private funding. Although private financing comes at a cost, PPP enables governments to realise infrastructure ambitions in an effective and efficient manner, while spreading their spending over longer periods of time. PPPs are complex and it is vital for all stakeholders, public and private, to draw on the latest expertise and experience to ensure effective implementation.



“PPPs have significantly fewer delays and cost overruns than traditional procurements”, international research (Flyberg, MottMacDonald, Allen Consulting)

Our approach

Our modular approach is the basis of our training offer. Different modules can be tailored and combined to your needs in an integral PPP training programme.

Introduction to PPP 1 day	How to do PPP 3 days	PPP in practice 2 days	PPP finance and funds 2 days	PPP Financial Modelling 2 days	PPP Legal 2 days	
Sector specific PPPs (1 day per sector)						
Roads	Railways	Ports	Energy	Water	Public Buildings	Real Estate



The benefit to you

Our courses will enable you to exploit the potential benefits of PPP. We demonstrate how to develop PPP projects from start to finish, how to prepare appropriate national and local policy, regulations and structures for PPP, from a financial, legal or sector perspective. You will have the opportunity to present your strategy, plan or project and discuss it with your trainers and other participants. Through this process, you will be able to receive feedback on your ambitions and approach.



Our PPP training modules

1. *"Introduction to PPP", 1 day*
For participants that want to familiarise themselves with PPP as a first step to becoming a PPP expert.
2. *"How to do PPP", 3 days*
This course deals in more detail with the various steps to develop a PPP from start to termination. Different useful instruments are introduced and applied interactively in case studies.
3. *"PPP in practice", 2 days*
Extension of 'Introduction to PPP' or 'How to do PPP'. Participants meet PPP practitioners and visit projects making PPP more real.
4. *"PPP finance and funds", 2 days*
Providing participants with detailed knowledge on financial theories and techniques for PPP.
5. *"Financial modelling for PPP", 2 days*
How to prepare a financial model with which the financial feasibility of a project can be determined or a financial bid can be prepared. Basic financial knowledge is required for this course.
6. *"Legal PPP", 2 days*
Offers participants a detailed understanding of potential legal issues, "dos and don'ts" when developing a PPP Program of specific PPP projects.
7. *"Sector specific PPP", 1 day per sector*
Helps participants to develop a vision of how to apply PPP in a specific sector, such as transport, water, energy or real estate.

"Extremely useful workshop. Interactive approach was very good", participant comments on a workshop regarding the institutional framework for PPP in Turkey

Our trainers and expertise

The experience of our trainers guarantees a multidisciplinary approach. Depending on your needs, we compose an optimal team of trainers from our multidisciplinary pool of experts with knowledge of successfully developing PPP, including strategy and policy development, institutional development, project finance and financial analysis, legal analysis, project and process management and contracting.



Who is this course designed for?

- Our tailor-made courses are especially designed for:
- Officials from national, regional and local public authorities;
 - Private sector stakeholders, active in the construction, energy, water and waste sectors;
 - Officials from financial institutions;
 - Officials from international organizations.

Certification

Participants will receive an ECORYS certificate stating that they successfully attended this training course.

Practicalities

- Training dates and venue:** in coordination with clients.
- Working language:** English. A good working knowledge of English is required.
- Where:** tailored to your needs
- When:** tailored to your needs
- Costs:** depending on the course specifications, location etc., the costs are approximately €750 per module. You receive a 10% discount on the integral training programme.

ECORYS Academy

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